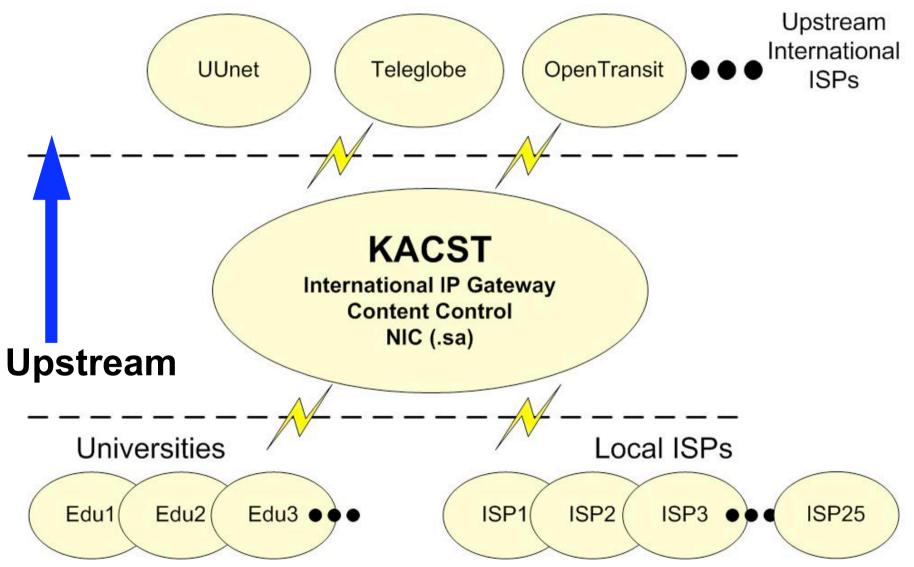
Internet in Saudi Arabia -- Country Update

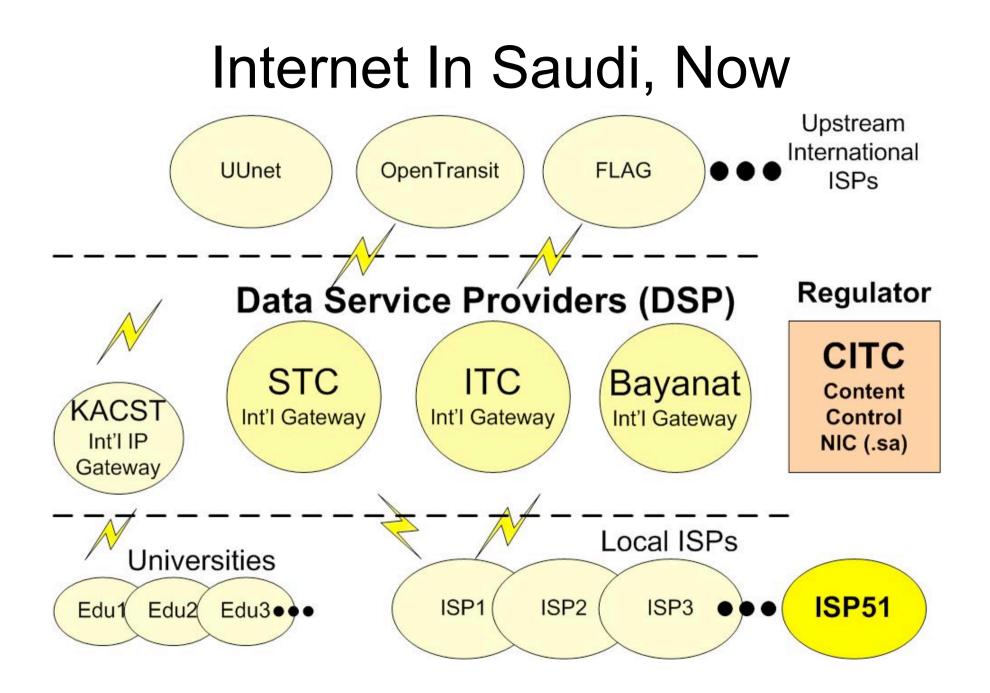
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Agenda

- Start of Internet Saudi
- Snapshot of its Metamorphosis
- Internet Restructuring
 - Data Service Providers (DSP)
 - ISPs
 - Content Control
- Residential Internet Service
- Internet Exchange in Saudi Arabia
- Future

Internet In Saudi, Then ~1998





Internet Restructuring/Deregulation

- (~2003) CITC became the regulatory body, and is also responsible for the content control and domain registration (SaudiNIC)
- (~2004), CITC issued 2 new DSP (Data Service Providers) licenses
- DSP License also allowed International IP Connectivity and redistribution

Data Service Providers

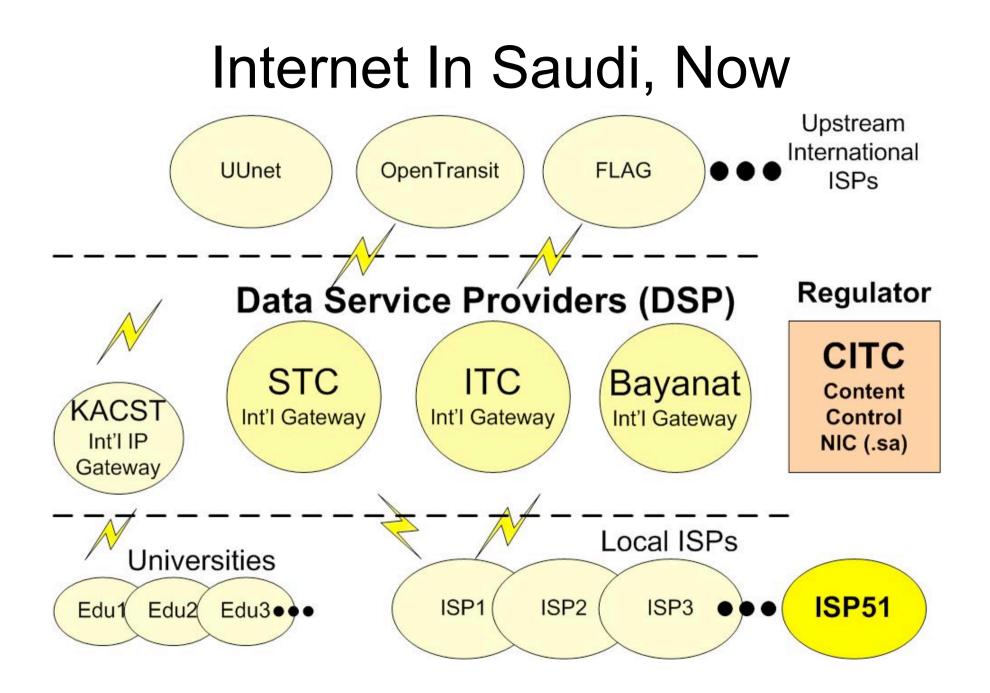
- STC (Saudi Telecom Company) Incumbent
- ITC (Integrated Telecom Company)
 - IGW Operational with about 15% of Int'l Transit traffic
- Bayanat
 - IGW not operational yet
- L1/L2/L3 national and international service
- Bayanat and ITC have limited National <u>Wired</u> Service ... Wireless

Internet Service Providers

- 51 Licensed ISPs
- 16 Functioning as real ISPs
- Not Changed
 - Top 3 ISPs have 75% of ISP market
 - Not involved in Content Control/Filtering

Content Control/Filtering

- After deregulation, content control function has split into two phases
- CITC provides the blocked URLs to the DSP
- DSP apply these blocked URLs to their proxy farms



Residential Internet Service

DSL/Broadband

- Ports
 - Active: 250k
 - Availability: 400k
 - Plan: 800k by end of 2007
- Speeds
 - 64kbps and 128kbps are being phased out
 - 256kbps, 512kbps, and 1024k
 - -2, 4Mbps by end of 2007

Dialup, still #1

- Easynet 3SAR/hr
 - Available: 150k
 - Recent Max.: 90k
- Subscription based dialup almost gone
 2.5SAR/hr + ISP charges

Internet Exchange (IX) in Saudi Arabia

Saudi Internet Exchange

- Don't really have one
- DNOC ... kind of an IX ... peer with STC router
- One commercial Saudi International "Internet Exchange" (Sudan, Yemen, Kuwait, Qatar, Jordan, India, but NOT Saudi Arabia!)
- CITC is moving to create a local IX and mandating connectivity

What's next

- Bayanat, ITC and Mobily Joint Optical Network
- Competition for corporate and ISP customers => more price reduction
- Fixed Telephony Service Licenses
 => (IP) Voice service
- Better Broadband Availability and Speeds

